**Kalpana Yennam**

**SAP SD S/4 HANA Functional Consultant**

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**Professional Summary:**

* 7+ years of hands-on experience working on SAP projects with 2 full life cycle implementations utilizing ASAP methodology.
* Experience in Business Blueprint, Realization, Finalization, Go-live & Support.
* Expert knowledge on order management processes.
* Functional expertise: Pre-sales activities such as inquiry and quotation and major configurations such as Pricing, Billing, Shipping, Availability check, Credit Management, Output Determination and Organization Structure, Customer Material Info Record (CMIR), Pricing and condition records, Route determination, and Item category determination.
* Expertise in Order to Cash (OTC) life cycle having customized different Order types like Inquiry, Quotation, Cash Sales, Rush Order and Contracts.
* Configured document types for orders, delivery, and billing documents.
* Working experience on SAP S4 HANA.
* Worked on Output determination using BRF+ Concept.
* Configured credit control area, credit segments, credit profile, rules, and Risk classes.
* Experienced in defining BP Roles, BP Grouping and BP Role Grouping.
* Worked on different Billing Types like Billing plan, milestone and periodic billing.
* Expertise in configuring Output determination, BOM’S, Revenue Account determination, partner determination and copy controls.
* Well-versed in Pricing, stock transfers orders, Purchase Orders, Purchase Requisitions, Availability check, ftransfer of requirements (TOR), returns, Credit management.
* Worked on Sales Order processing, Third Party Process, consignment process and Credit/Debit Memo requests.
* Worked on the invoice correction request.
* Worked on Gap Analysis, Configuration/Development, Testing, Implementation, User Acceptance & Training, Documentation.
* Expert knowledge in SD integrations with FI and MM modules.
* Experience in Shipping Point Determination, Route Determination and Delivery Scheduling, Backward and forward Delivery Scheduling.
* Expert in the customization of customer master data, Customer Material Info record material master data and Material listing and exclusion.
* Experienced in Pricing Configuration of Condition Types, Condition Tables and Access Sequences, Determining and Maintaining Pricing Procedure, Creation of Condition Records, Special Pricing Functions such as Condition Exclusion and Analysis of Pricing.
* Able to read ABAP Codes and identify Code with setting the breakpoints.
* Production support: Knowledge in unit testing, system integration testing, performance testing and user acceptance testing, and regression testing.
* Highly self-motivated and able to set effective priorities to meet project deadline.
* Experience in working with stakeholders to gather business requirements, design solutions, customize configurations and conduct testing.

**Work Experience**

**Project – Verizon (Irving – TX- USA) Role – S4 HANA SD Functional Analyst.**

**Duration: May 2023 - present**

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**Responsibilities:**

* Worked in Full life - cycle implementation project.
* Configured end-to-end Order management process – Order, delivery, Post Goods Issue, billing, returns.
* Expertise in Order to Cash life cycle having customized different Order types like Inquiry, Quotation, Cash Sales, and Rush Orders.
* Experienced in configuring BP Roles, BP Grouping, BP Role grouping in S4 Hana.
* Configured and customized Pricing Procedures with Price, Costs, Surcharges, Tax, Discount, Freight using Condition Technique.
* Configured pricing conditions like Statical conditions like Cash discount, cost and Supplement condition type, Normal scales, and Graduated Scales.
* Configured Credit control area (FSCM), Credit segments, Risk class, rules, and credit profile.
* Working experience on SAP S4 HANA Condition contract Management and Settlement management.
* Configured Output determination for billing using BRF+.
* Configured Revenue account determination and VKOA Entries.
* Configured different business process like Order to Cash (OTC) Process, Consignment Process, 3rd Party Process, Stock Transport Order (STO) and MTO.
* Worked on order types, Credit Memo, Debit Memo, Free Goods, BOM’s.
* Configuration of SD Enterprise Structure and initial customization as per business needs.
* Understanding the stakeholder’s processes, experience in gathering and documenting business requirements.
* Design, gap analysis, realization, testing, go-live and support etc.
* Responsible for overall delivery of the Sales & Distribution Module.
* Responsible for Configuration review.
* Involved in Unit testing, System integration testing, Regression testing and User acceptance testing.
* Worked on various RICEFW objects.
* Assisted in the preparation of the Blueprint documents, as-is and to-be, for the implementation of the SD module.
* Worked with ABAP programmers in accordance with the Functional Specification documents for User Exits, Custom Reports, Interfaces, Enhancements, and Forms.
* Configuration of customer master, material master, sales organization structure, Customer material info, scheduling agreement, BOM’S.
* Worked with ABAP in writing Functional Specifications, routines, and output programs and involved in debugging the programs.
* Created new Pricing strategies based on the client’s requirements using the condition.

technique.

* Worked on EDI and IDOC documents for identifying messages like EDI 850, 855 partner profile creation, reprocessing Idocs.
* Maintained SD integration with FI related to Revenue Recognition.
* Implementation as per ASAP methodology involving Project preparation, Business Blue printing, Realization, Go-live.
* Worked with ABAP programmers by writing Functional Specification for User Exits, Custom Reports, Enhancements, and Forms.
* Extensive experience in analyzing runtime errors and debugging ABAP programs.
* Configuration of different document types for Order, delivery, and billing types.
* Participated in Unit testing, Integration testing and developing test scripts for regression testing.
* Worked on various outputs related to print and EDI by maintaining necessary configurations.
* End user training on different business scenarios and documentation.

**Project – Mondelez International. (India)**

**Role – SAP SD Functional Analyst.**

**Duration: June 2022 – March 2023**

**Responsibilities:**

* Worked in Full life - cycle implementation project.
* Configured and customized new Sales, Delivery and Billing document types as per requirement.
* Configured Order management, Consignment Process, 3rd Party Process, Stock transport order.
* Worked on Change management process followed through SAP Request process & approval process.
* Worked on RICEFW objects to meet the client specific requirement.
* Worked on Credit Management and availability check, transfer of requirements.
* Worked closely with technical and functional consultants of other modules to resolve cross – functional issues.
* Strong working knowledge on presales documents, sales documents, and agreements.
* Strong Knowledge on pricing procedure determination, free goods, and Output determination.
* Worked on different pricing conditions like Supplement condition type, Group condition and condition update.
* Strong Knowledge on Consignment, third party and Individual Purchase process, Material listing and exclusion.
* Knowledge in the integration points between SAP MM, SD, and FI modules.
* Responsible for obtaining requirements, analyzing and interacting with stakeholders.
* Involved in the development of enhancements related to credit management.
* Revenue account determination: Revenue account determination dependencies, account key assignment, and G/L accounts. Collaborated with the FI team to streamline revenue recognition.
* Worked on batch jobs processing and scheduling.
* Worked on purchase requisition, purchase order, invoice verification.
* Worked on Consignment process: Consignment fill-up, Consignment issue, Consignment return, Consignment pickup.
* Involved in unit testing, system integration testing, performance testing, regression testing and user acceptance testing for major Enhancements.
* Identified root causes for major issues and proposed solutions to major challenges, improving business processes.
* Closely collaborated with MM and FI teams to deliver tasks on time.
* As a single point of contact, responsible for the team’s overall deliverables as well as leading client calls.
* Assisted in the preparation of the Blueprint documents, as-is and to-be, for the implementation of the SD module.
* Configuration of customer master, material master, sales organization structure, Customer material info, scheduling agreement, BOM’S, contracts, Rebate agreements.
* Configured end-to-end Order to Cash (OTC) process.
* Expertise in Order to Cash (OTC) life cycle having customized different Order types like Inquiry, Quotation, Cash Sales, rebates, Rush Order and Contracts.
* Worked with ABAP in writing Functional Specifications, routines, and output programs and involved in debugging the programs.
* Coordinating with on-site team in day-to-day troubleshooting tickets.
* Created new Pricing strategies based on the client’s requirements using the condition.

technique.

* Maintained SD integration with FI related to Revenue Recognition.
* Maintained Output determination for different types of SD outputs.

**Project – Microsoft (India) Role - Functional Analyst.**

**Duration: (Jan 2017 - June 2022) Responsibilities:**

* Worked as SAP SD support consultant.
* Handling tickets mainly in order management, Invoice generation and special business processes.
* Worked on Background Jobs and handled job failures.
* Was actively involved in Unit &Integration testing for the configurations carried out in the system.
* Analyzing issues and providing work around in accordance with SLA guidelines.
* Prepared the functional design documents on Sales Order processing, Billing and Pricing.
* Used tools like Incident Management tool for handling, updating ticket progress and communicating with the users.
* Responsible for UAT/SIT Regression Testing.
* Provided functional support in developing functional design document.
* Worked with technical team to develop Z programs and implement the enhancements.
* Supported the development of User-Exits, Forms, and conversion Reports.
* Revenue Account determination (RAD) - VKOA entries and credit management.
* Obtaining and analyzing customer business needs to create and execute customized SAP applications, hence optimizing business operations.
* Analyzing the problems and working with the technical team to identify the underlying causes.
* Participated in unit testing, integration testing, regression testing and user acceptance testing.
* Have interacted with end-users during User Acceptance Testing, validating if all the business requirements have been fulfilled.
* Working closely with technical teams ABAP for building RICEFW objects.
* Interacting with the onshore team on a weekly basis and strategizing plans to meet the agreed deadlines.
* Interacting with clients on a day-to-day basis in resolving the issues that are being reported.
* Prepared various functional specification documents and test scripts for enhancements performed on various objects.
* Perform necessary SAP SD configurations, writing detailed specifications for development of custom programs.
* Configuration of OTC Process: Orders, returns and credit/debit memo requests.
* Configured and customized new Sales and Billing document types as per requirement.
* Worked on pricing procedures (condition types, access sequence, condition exclusion and pricing procedure determination) and tested the customized pricing procedure.